

How to grow your rental business





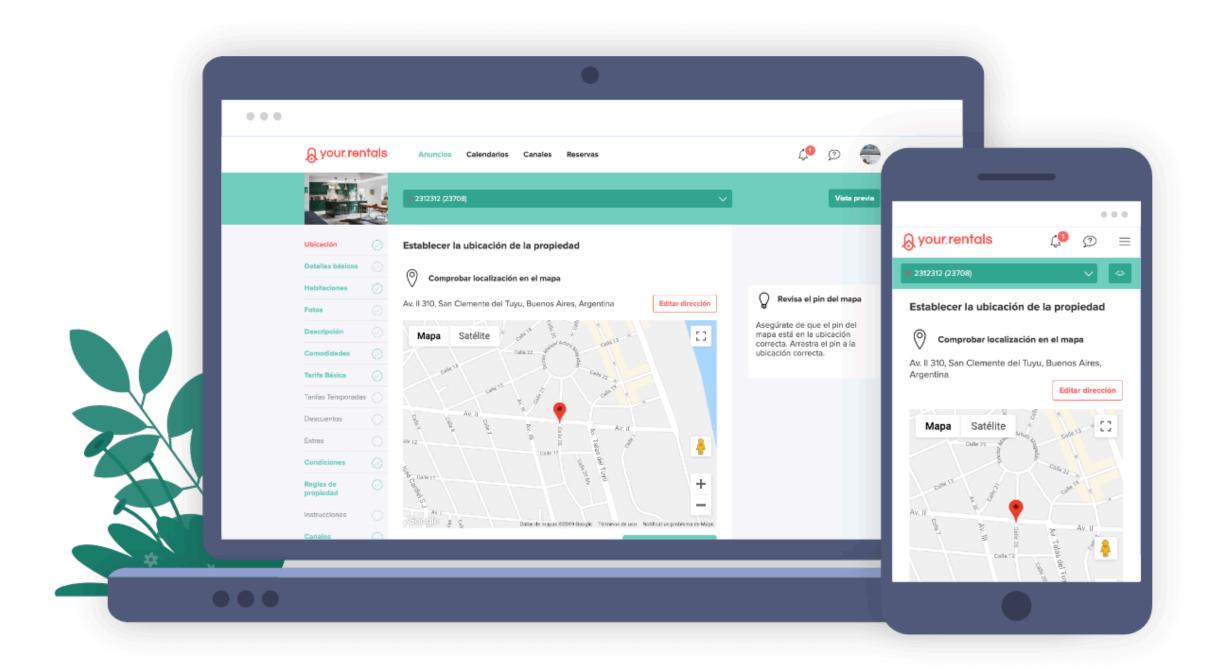
Real opportunity

\$100 billion per year and is the fastest growing sector in the travel industry. Demand for short-term stays is growing rapidly each year, and is forecast to overtake the hotel industry in 2020.

In short, there's never been a better time to be a short-term rental manager!

By working with Your.Rentals, you can **simplify your operations**, manage your short-term rentals **with fewer staff** and **grow revenue faster**.

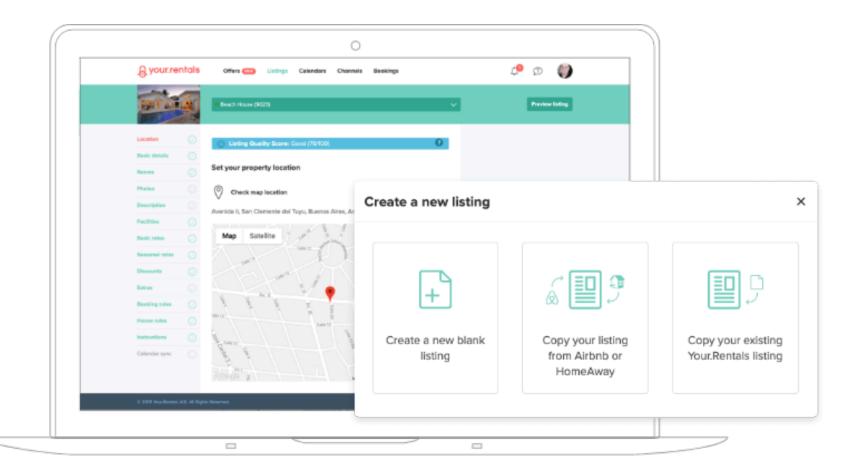
We'd like to explain how.



Grow your business without growing your team

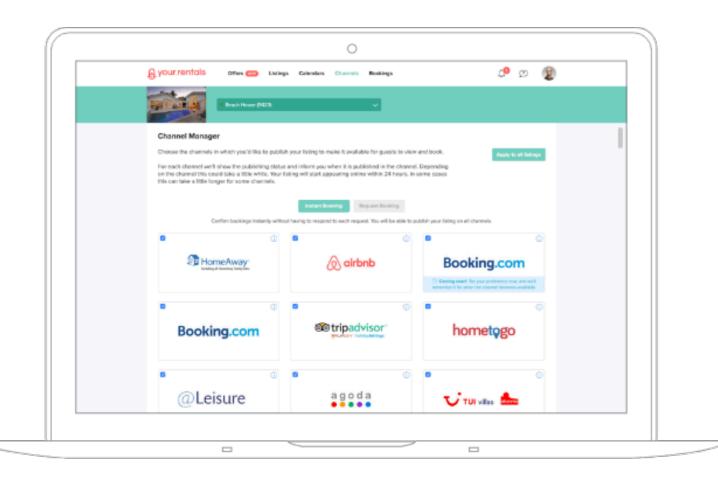
Build listings, manage prices and calendars all from a single Your.Rentals account

Save time without juggling accounts in every OTA channel



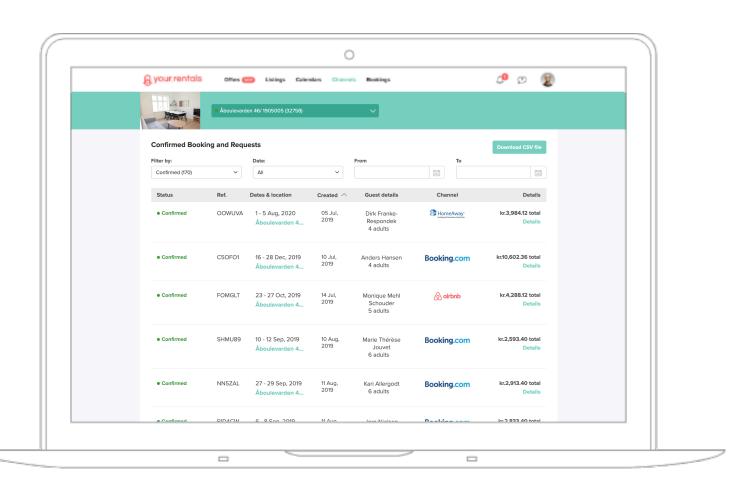
List in 25+ OTA channels simply by turning channel ON in Your.Rentals

Distribute your listing to many sites with a single click. We take care of everything thereafter.



All bookings, accounting and payments are in one place

No need to keep track of and reconcile bookings from every OTA billing system separately



A simple yet powerful platform to manage your business



Channel Manager

Manage your listings, calendars and bookings on dozens of sites



Calendar Sync

Automatically update your calendar on every website



Payment management

We collect payment directly from your guests and send a payout straight to your bank or PayPal account.



Listing Importer

Copy your existing listing content and photos from Airbnb or HomeAway



Direct Booking

Collect bookings and online payment directly from guests. No need to handle cash or pay sales channel commission



Competition & Market Analysis

Understand how your listing is performing by comparing with your local competitors



Collaborators

Share the workload by inviting colleagues, housekeeping staff or property owners to view or update your listing calendars.



Account Management

Get personalised assistance, priority support and detailed optimisation reviews from one of our expert Account Managers.

Building a short-term rental business together

You provide

Available properties

- ☐ Fully furnished properties properties available for shortterm rental at least 6 months per year
- ☐ Great photos and content describing the properties

Operations

- Sub-letting agreement with the owner
- Ongoing maintenance of the property
- Cleaning after each stay
- ☐ Facility for key collection and return for guests
- Local contact and support for guests

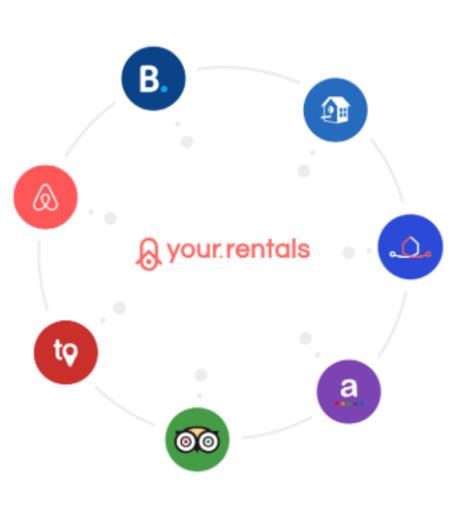
Your.Rentals provides

Marketing and booking sales

- ☐ Promoting your properties on 25+ online booking sites
- Collection of payments and disbursement to you
- Pre-booking support for guests interested in booking
- Tools for you to process direct bookings
- A fully integrated website for all of your properties
- Booking terms & conditions and cancellation policy

Other

- ☐ Visibility for owners to view bookings for their property
- ☐ Calendar for owners to block dates they will be using the property



You don't need to deal with marketing your properties or with each individual sales channel - all you need is a Your.Rentals account.

Hear how one customer is growing their business with Your.Rentals

Nordic Housing is growing their business without growing their team

- thanks to the efficiency of the Your.Rentals solution.

Prior to using Your.Rentals

- 22 properties managed
- Selling bookings directly on 1 sales channel
- 3 staff managing the business

Now using Your.Rentals

- 60+ properties managed, growing each week
- Distributed to 20+ channels
- Expanding to new destinations
- Still only 3 staff managing the business



"When you have a good system like Your.Rentals, it's not a nice-to-have, it's a must have!"

Pay per booking and flexible payment options

No fixed outlays

No monthly fees or set-up costs. You pay us only when we get you a booking.

Pay per booking

5% service fee for use of our software.

We handle guest payments

No need to deal with guest payments, cancellations and refunds, we take care of that.



We pay sales channel commissions, merchant and payment fees on your behalf

Payouts

We pay out your earnings via Bank transfer or Paypal

Guaranteed earnings

Set the payout amount you'd like to receive for each booking and we'll ensure all other costs are covered.

You choose your cash-flow

Get your payout up to 60 days before the guest checks in



- All sales channel commissions
- Unlimited listings
- Unlimited channels
- Bank & credit card fees
- Guest support service
- Pay only when you get a booking

About Your.Rentals

Your.Rentals is a market leader in software for short-term rental managers.

We're 40 dedicated staff based in Copenhagen, Malmö and Hanoi. We help more than 2,500 property managers to generate more bookings for their properties and simplify their daily operations.

Why we're different

There are numerous software suppliers to short-term rental property managers. At Your.Rentals, we pride ourselves on being different in some clever ways.

- As one of the only performance based platforms, your interest is our interest 100%.
- Our goal is to grow your business together, by providing you with growth in your bookings without hiring more staff.
- We don't ask you to pay fixed monthly fees, or extra money for extra features. All of our features are designed to help you generate and manage more bookings we earn more when you do.
- We pride ourselves on providing the best and most responsive support to you as our customer.



As a preferred client, you'll get:

- A dedicated Account Manager to help you get started and grow
- Promotion in your selected sales channels
- Pre-booking support from our multi-lingual team

Want to know more?

If you're ready to hear more about how we can help you build a valuable short-term rentals service, we're ready to show you!

Schedule a call, an online demo or a face-to-face meeting with us today.

Visit <u>your.rentals</u> or contact Paolo Durini <u>paolo@your.rentals</u> for more information

Infor

Win a professional photography session for your property!

Visit www.your.rentals/

assc2019

Say hello!

We'll be at the ASSC conference at the Hilton Glasgow on 29 Oct 2019.

Come visit us at Stand 20!

Special offer

You could win a professional photoshoot for your property!

Get your listings looking spectacular

Win a photoshoot with one our specially selected expert property photographers. Make guests fall in love with your listing, increase your bookings and maximise conversion!

Visit <u>www.your.rentals/assc2019</u> for more details